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Almost there

5 Capital Region companies that just missed a spot on this year's Top 100 list.

No. 101: G.E.O. Heat Exchangers

3650 Cypress Ave., St. Gabriel

REVENUE: **$26,451,000**

This heat exchanger repair and fabrication facility came to St. Gabriel in 1997, when it was founded by Buddy Ohmstede, Mack Lovering and Albert Jarreau. For the past 21 years, G.E.O. Heat Exchangers has served clients such as ExxonMobil, Shell and Marathon. The company, which last year ranked No. 99 on its Top 100 debut, has treaded near the list since 2015, when it ranked No. 104 with $30 million in revenue.

No. 102: Click Here Publishing

9448 Brookline Ave., Baton Rouge

REVENUE: **$25,915,061**

Click Here Publishing is a digital marketing agency that's celebrating its 25th anniversary in Baton Rouge this year. Since its founding, the company's 30 digital experts have offered services in analytics, paid search and search engine optimization, social media advertising, email marketing and web reputation management, creating thousands of websites for clients in 20 states. From 2016 to 2017, the agency's revenues rose 40%.

No. 103: Franklin Data Empowered Direct Mail

1391 Highland Road, Baton Rouge

REVENUE: **$16,000,000**

Franklin Data Empowered Direct Mail, a provider of direct mail and data management, is a family- and minority-owned business that has been in Baton Rouge since 1922. The company is inching closer to the Top 100 list, having ranked No. 104 last year. Between its two offices in Baton Rouge and Memphis, Franklin's clients include Regions Bank, Baton Rouge General Medical Center and several casinos across Louisiana and Mississippi.

No. 104: Stirling Properties

8550 United Plaza Blvd., Ste. 303, Baton Rouge

REVENUE: **$15,900,000**

This Covington-based commercial real estate company, which ranked No. 103 last year, is behind various Baton Rouge properties, including the Bluebonnet Village Shopping Center, Stirling Millerville and the Nicholson Gateway development. Established in 1975, Stirling Properties specializes in brokerage services, development, acquisitions, investments, and property and asset management.

No. 105: Facilities Maintenance Management

11634 Darryl Drive, Baton Rouge

REVENUE: **$11,767,305**

This company offers maintenance and construction services for residential and commercial properties. While it's only been around since 2010, Facilities Maintenance Management has been listed as one of *Inc.* magazine's 5000 Fastest Growing Companies for the past three years, and, owned by LSU alumni, it's also landed on the 2016 and 2017 lists for LSU Top 100 fastest-growing companies. FMM, which has 86 Capital Region employees, recently expanded to Lake Charles and Gulf Shores, Alabama.